

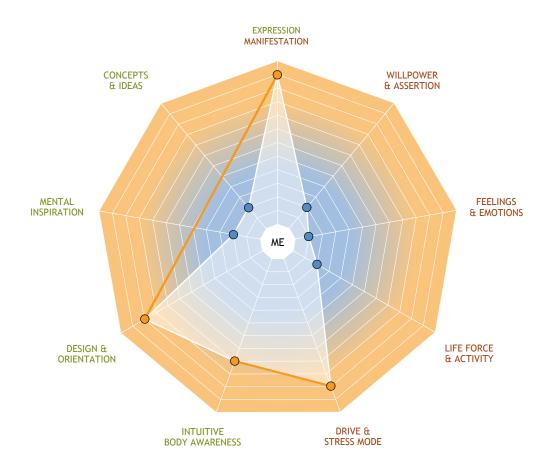
Petra Seif





### MY GENIUS FORCE FIELD

The Genius Force Field (white area) shows how my 9 Genius Forces unfold.



- Where the white force field opens wide to the outside, I can develop with great self-determination. Here, I can have a strong impact on my environment and on others.
- Where the white force field expands less outwardly, other people can get close to me, influence me and I can perceive their impact on me.
- The orange-colored lines show which aspects are connected and how they function together.





### MY SPECIFIC TALENTS AND SKILLS

Each individual has talents and skills that have an impact on every work process.

The better I use these talents the more satisfying my work is.

### **EMPATHIC COORDINATION**

I am good at understanding people and systems. My gift to guide and coordinate others results from that. In doing so, it is always my goal to support others in their development. I love to comprehend systems and make them thrive.

### TRANSFORMATION BY EXPERIENCE

I have experienced and tried out many things in the course of my life. This helps me to identify individual approaches which may have an exemplary function. I contribute to transformations as I stand for new things and make others see them, too.

### **INCLUSION OF EXPERIENCES**

I have the ability to process experiences very well and identify their significance for future planning. I am a good listener and therefore also learn a lot. Thanks to my excellent memory I am a good resource for others. With this ability I can bring important contributions to team work.

### **AMBITIOUS COOPERATION**

I am strongly motivated to be successful and satisfy my ambitions. I do not shy away from hard work and show great commitment. My ability to accept a subordinate role pays off in the form of hierarchical advancement.

### PRESENCE & AUTHENTICITY

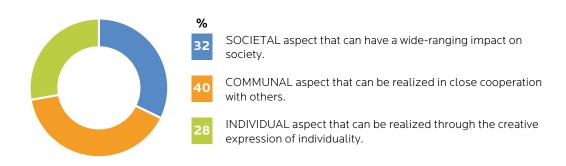
I attach great importance to being authentic. I don't want to disguise, as I love to be "myself". For the sake of my individuality I don't easily adapt my behavior. I live in the "here and now" as life always takes place only now.





### **REALIZATION - TEAM ROLE - IMPACT**

### 3.1 HOW I CAN FULFILL MYSELF



### 3.2 MY PREFERRED TEAM ROLE

### "TEAM GUIDE", guiding, empathic, efficient

Team work is productive for me when I can incorporate my contributions well and these contributions are then recognized. When being part of a team, I pay attention to efficiency. It is also important to me that each team member can unfold in a satisfying manner.

### 3.3 MY POWERBASE\* (which organizational forces I support)



<sup>\*)</sup> The Powerbase describes an individual's influence on an organization only through his or her presence. The Powerbase aspects don't reveal personal qualities or skills but shows the involuntary impact of an individual on an organization or on the organizational forces in an organization.

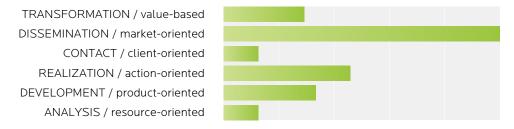




### **HOW I CAN UNFOLD AUTHENTICALLY**

Depending on certain environments or circumstances, each individual can unfold better or worse. Which conditions are optimal for me is shown here.

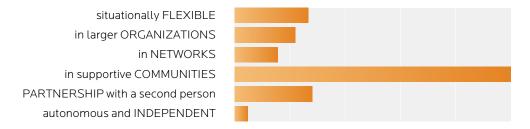
### 4.1 MY TALENT PROFILE



Keywords on talent "DISSEMINATION":

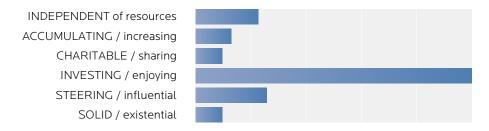
market-oriented, expansive, conquering, practical, realistic, global, e.g. media, marketing, PR, advertising, distribution, administration, logistics

### 4.2 MY COOPERATION PROFILE



I can unfold optimally when cooperating with others in communities. I like group processes and the mutual support in a familiar working environment. When cooperating, I attach special importance to mutual trust and appreciation.

### 4.3 MY PROSPERITY PROFILE



I am aware that resources have the biggest value when properly invested because they then enable further growth and generate fresh benefit. I can handle risks well and know how to enjoy the yields of my investments.





### **DECISION-MAKING**

How I make decisions is based on the following three components:

### 5.1 HOW MY MIND WORKS



### 5.2 THE BASIS FOR MY DECISIONS



### 5.3 HOW I MAKE DECISIONS

| spontaneous / reversible | considerate / sustainable |
|--------------------------|---------------------------|
|                          |                           |

I can make decisions very spontaneously and intuitively and can, if new circumstances demand, revise them quickly according to the situation.

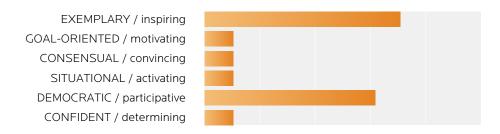




### MY AUTHENTIC LEADERSHIP STYLE

Each person is a leader in one or other situation. How one is seen by others and how one sees oneself varies in every human being.

### 6.1 WHAT OTHERS PERCEIVE (THIRD-PERSON-PERCEPTION)



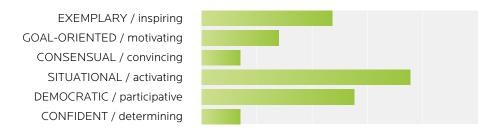
As a leader I inspire others. As a role model for my team they are pleased to follow me.

### 6.2 HOW I SEE MYSELF (SELF-PERCEPTION)



Based on my experiences my leadership style can vary depending on the situation. I can support team members individually and stimulate them to perform accordingly.

### 6.3 LEADERSHIP PROFILE (HOW I LEAD AND WANT TO BE LED)





## MY AUTHENTIC BEHAVIOR

### 7.1 IN NEGOTIATIONS

assertive balancing

In negotiations, I can achieve better results by balancing things.

### 7.2 DEALING WITH COMPETITION

competitive cooperative

I prefer cooperative behavior as it mostly yields better results for me.

### 7.3 CONCEPTS AND IDEAS WHEN COOPERATING WITH OTHERS

elaborating / contributing

perceptive / assessing

I can assess whether others' contributions are relevant and meaningful.

### 7.4 WHEN MAKING CONTACT

approaching others actively

responding to others

When approaching someone, I am rather observant and respond to other people's issues.

### 7.5 IN EMOTIONAL CONFLICTS

addressing / clarifying

factual / harmonizing

I try to balance things because I prefer rational arguments.

### 7.6 IN STRESSFUL SITUATIONS

I put pressure on myself

I react to external pressures

My work pace is primarily determined by my own motivation.



## 8

### MOTIVATION AND COGNITION

### 8.1 THE UNDERLYING MOTIVATION FOR MY THINKING AND ACTING

#### **UNBIASED OBJECTIVITY**

I am motivated by taking an objective and unbiased look into matters. It pleases me to maintain a neutral, impartial, and observing attitude. In my activities I always pay attention to all aspects and include them in my contributions. I value individuality as the basis for creative developments.

### 8.2 MY PERSPECTIVE ON THE WORLD

#### TAKING EVERYTHING PERSONALLY

My perception is shaped by the fact that I relate everything that happens around me, to myself. I take my life and everything that happens in my life very personally. Coming from this point of view, I have a good basis for developing and living my individuality. As a consequence, I treat others the way I would like to be treated myself.

### 8.3 MY ACTIVITY MODE AND RELATIONSHIP MODE

### PRESENT IN LIFE'S FLOW

For me, it is natural to be in harmony with my experiences and my surroundings. My lifestyle is to engage with what is present at that moment. In this way I can be a valuable resource for others, if they tap into my wealth of experience. I am very present and perceive a lot because I am very open to others and their interests.

### 8.4 HOW I TAKE IN AND PROCESS INFORMATION

### **BROAD PERCEPTION - DEEP KNOWLEDGE**

I have a receptive mind that is present in the moment and which unintentionally perceives and assimilates everything around me. In this unfocused presence of the moment, my mind collects broad and profound knowledge. In this way I am able to be an important resource for those whose perception may not be so wide-ranging.





### MY DEVELOPMENT POTENTIAL

The following characteristics should, in their most positive form, determine my action. Those which I haven't realized yet constitute my development potential.

### 9.1 MY AGENDA

I tolerate mistakes in times of expansion and can transform them into advantages.

I can communicate individual truths to the community in an inspiring way.

### 9.2 SUPPORT FOR MY AGENDA

I avoid premature decisions when waiting serves the community better.

I value disciplined detail work as the basis for sustained material success.

### 9.3 MY MENTAL GIFTS

By assessing the situation clearly, I can assert my willpower successfully.

I take advantage of promising opportunities to overcome prevailing restrictions.

### 9.4 WHAT I CAN ALWAYS RELY ON

I have the gift of making innovative and unusual findings in detail-work.

I know that my ideas need to mature so that I can convey the brilliance of their approach.

### 9.5 GIFTS TO DEVELOP IN THE COURSE OF MY LIFE

When necessary, I pave the way for truth by cooperating intelligently.

I take advantage of promising opportunities to overcome prevailing restrictions.

### 9.6 WHAT I COMMUNICATE KNOWINGLY AND UNKNOWINGLY

I know that growth is the prerequisite for influence and self-fulfillment.

I recognize which behavior can have the biggest impact.



# 10

### MY DEVELOPMENT POTENTIAL (CONTINUATION)

## 10.1 MY RELATIONSHIP VALUES

I express my subjective point of view clearly and uncompromisingly.

By listening in an unprejudiced and sympathetic manner, I can respond to others.

## 10.2 TALENTS TO BE REFINED

If compelled to inactivity by circumstances, I can employ this time wisely.

I can assess well which creative contribution best serves a common goal.

## 10.3 MY KEY FOR GROWTH AND WEALTH

Based on experiences and the right alliances, I can be an encouraging leader.

In order to retain my composure, occasional retreat is beneficial for me.

## 10.4 WHAT DEMANDS MY DISCIPLINE

In times of constraint I have the ability to give hope to others.

I take advantage of promising opportunities to overcome prevailing restrictions.

## 10.5 WHAT MAKES ME UNIQUE

To defend my integrity I am ready to fight alone if need be.

I manage to defend my integrity persistently while remaining polite.

## 10.6 POTENTIAL TO DISCOVER

Wise discretion and loyalty help me satisfy my ambitions.

I can express my point of view persistently even if this causes misunderstandings.

### 10.7 MY DEVELOPMENT HORIZON

I have the patience to let my insights mature before expressing them.

My mental processes favor insights that can lead to a breakthrough.



### **FURTHER INFORMATION**

The GeniusReport is an excerpt from information that can be gathered by means of the underlying Method.

Please find explanations about the individual dimensions of the GeniusReport in the Tutorial Videos and the GeniusReport Manual on the website.

Your Genius Coach can help you gain more detailed and profound insights.

www.geniusreport.net/coaches

www.64keys.com

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